

Quarter OCTOBER – DECEMBER 2011

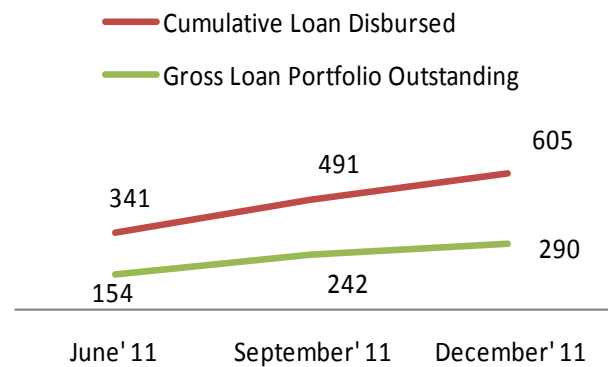
Achievements

- Crossed mark of 30,000 Active Loan Clients across 21 branches.
- Small Ticket Vehicle Loan (STVL) loan portfolio crossed INR 20 million.
- New lending relationship started with Oriental Bank of Commerce (OBC)
- Securitisation done with IFMR and MAS Financials
- Special training on implementation Code of conduct provided to all branch employees
- Health camps focusing on Anaemia were organised for our clients and their children across several branches

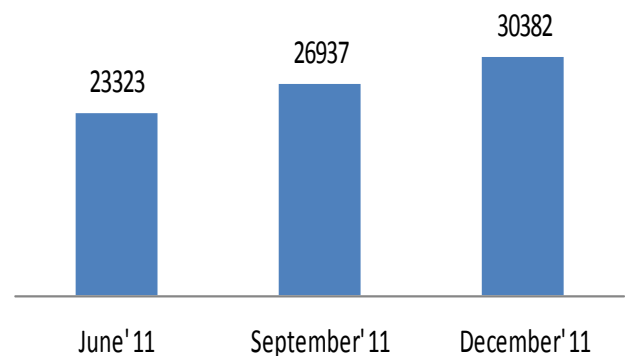
Plans for the next Quarter (January'12– March'12)

- To reach gross loan portfolio of INR 400 million with STVL comprising 10% of the portfolio
- Start inward remittance services through Western Union across all branches.

(In INR Million)



■ Total no of Active Loan Clients



S no	Particulars	Details
1	Total no of States with Presence	4
2	Total no of Branches	21
3	Total no of Active Loan Clients	30382
4	Cumulative Loan Disbursed	INR 604.82 Million
5	Gross Loan Portfolio Outstanding (Including Managed Portfolio)	INR 290.18 Million
6	Managed Portfolio	INR 98.43 Million
7	Total Debt Outstanding	INR 163.49 Million

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