

Quarter APRIL – JUNE 2012

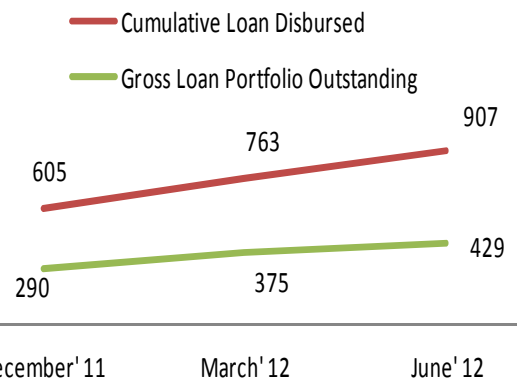
Achievements

- Reached 45,000 Active Loan Clients across 19 branches.
- Small Ticket Vehicle Loan (STVL) loan portfolio reached INR 39 million and is 9% of the total portfolio outstanding.
- Oriental Bank Commerce (OBC) sanctioned and disbursed fresh term loan of INR 20 million.
- NMI approved technical assistance proposal of INR 2.5 million.
- Assessment done by smart campaign on client protection principle.
- Strengthened the client grievance addressal and code of conduct compliance.
- Micrometer (MFIN) stated Fusion as fastest growing MFI (<500 Million) in last FY.

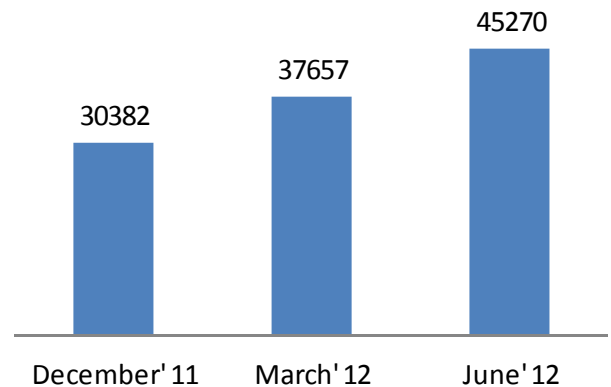
Plans for the next Quarter (July'12– Sept'12)

- Plan to reach loan portfolio outstanding of INR 500 Million.
- Plan to open 4 new branches in UP.

(In INR Million)



■ Total no of Active Loan Clients



| S no | Particulars | Details |
|------|--|--------------------|
| 1 | Total no of States with Presence | 4 |
| 2 | Total no of Branches | 19 |
| 3 | Total no of Active Loan Clients | 45270 |
| 4 | Cumulative Loan Disbursed | INR 906.54 Million |
| 5 | Gross Loan Portfolio Outstanding (Including Managed Portfolio) | INR 429.11 Million |
| 6 | Managed Portfolio (Approx) | INR 125 Million |
| 7 | Total Debt Outstanding | INR 263.90 Million |

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nance.com