

Quarterly Update FY 2016-2017

A word from the Management Team



“Having worked with established business houses of India, FMPL seems to be a youngest in its age but growing with best companies in this sector. FMPL’s management emphasis is on improvement of process, procedure, internal controls and to upgrade the IT system as per today’s sector requirement is remarkable. The constructive thing about Fusion management is to have a work life balance and openness towards new ideas. I feel proud to be part of FMPL and want to be a part of the company’s continued success and growth”.

Gaurav Maheshwari
VP - Finance & Treasury



Mr. Frederic Lefebvre, French Member of Parliament, visited Fusion Head office to understand Microfinance in India and the work being done by Fusion in the sector.

More than INR 100 Cr of debt raised by issuing fresh Non Convertible Debentures in this quarter.

Operations started in Punjab and Maharashtra, footprints in eleven states.

In continuous effort towards empowering our Human Resource M2i conducted First Batch of “Training of Trainers” Program for frontline managers.



CSR Activity

In an unfortunate incident, six of our clients from Imaliya village at Vidisha branch in Madhya Pradesh lost their house, food, clothes and other necessary commodities to a massive fire which happened on 9th April 2016. Fusion supported the clients by giving them 2 months relaxation in repayment and donation of necessary items. Branch staffs visited the suffering clients and provided them with clothes and food items like wheat, sugar, cooking oil, rice etc.

CSR Activity

A major fire broke out in Saraiya block of Muzaffarpur in Bihar on 11th April 2016. The fire spread so rapidly that it engulfed a large area of the village in no time including the homes of our 20 clients from Mohammadpur centre. They were in extremely adverse circumstances and in dire need of immediate help. Fusion offered support, branch staffs at Muzaffarpur visited the clients and donated necessary items such as rice, dal, soap and saree etc. to each client so that they can cope with the current situation at hand.



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S.no	Particulars	Jun-16	Mar-16
1	Total no of Active Loan Clients	495,695	434,429
2	Gross Loan Portfolio Outstanding (Including Managed Portfolio)	INR 656.99 Cr	INR 590.79 Cr
3	Business Correspondent	INR 61.86 Cr	INR 56.20 Cr
4	Managed Portfolio	INR 64.16 Cr	INR 89.96 Cr
5	Total Debt Outstanding	INR 639.03 Cr	INR 463.19 Cr