Fusion Update

UPDATE#16

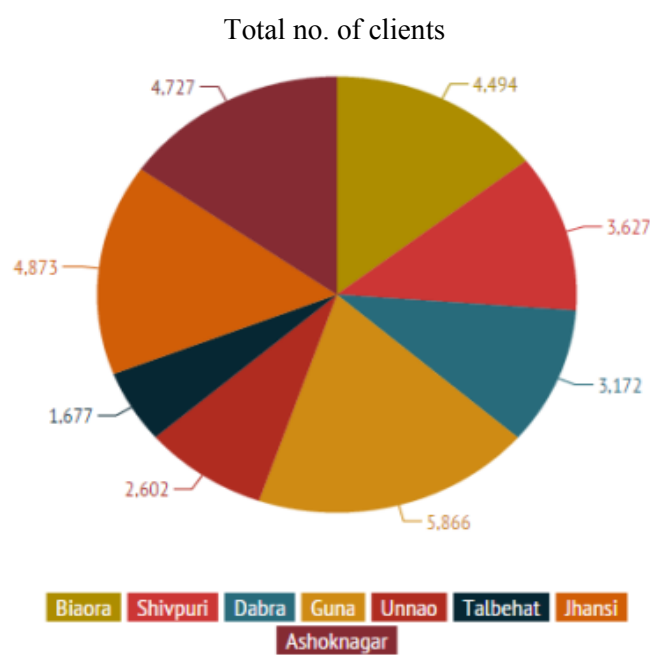**SEPTEMBER 2014**

Quarterly Update FY 2014-2015

A word from our CEO & Co-Founder

"Since our inception in 2010, Fusion has steadfastly grown due to spirited employees, faith of clients, investor's support and encouragement from external stakeholders. As we embark upon our journey into the exciting times ahead, we stay committed to create value for all our stakeholders keeping our clients at the center".

Devesh Sachdev
CEO & Co-Founder

Fusion is reaching out to 10 poorest and backward districts in U.P and M.P under SIDBI's Poorest States Inclusive Growth (PSIG) programme

Total no. of clients

- 4,494
- 3,627
- 3,172
- 5,866
- 2,602
- 1,677
- 4,873
- 4,727

Biaora | Shivpuri | Dabra | Guna | Unnao | Talbehat | Jhansi | Ashoknagar

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- Received a score of 83% in Code of Conduct Assessment done by M-CRIL

- Successfully crossed Asset Under Management of 200 Crs

- Towards the flood victims of Jammu and Kashmir, Fusion has donated Rs. 2.5 lac to Prime Minister's National Relief Fund (PMNRF)

- Fusion along with Microsave has conducted training cum workshop for senior officials on responsible finance and client protection

- Appointment of a Grievance Redressal Officer for addressing client grievances
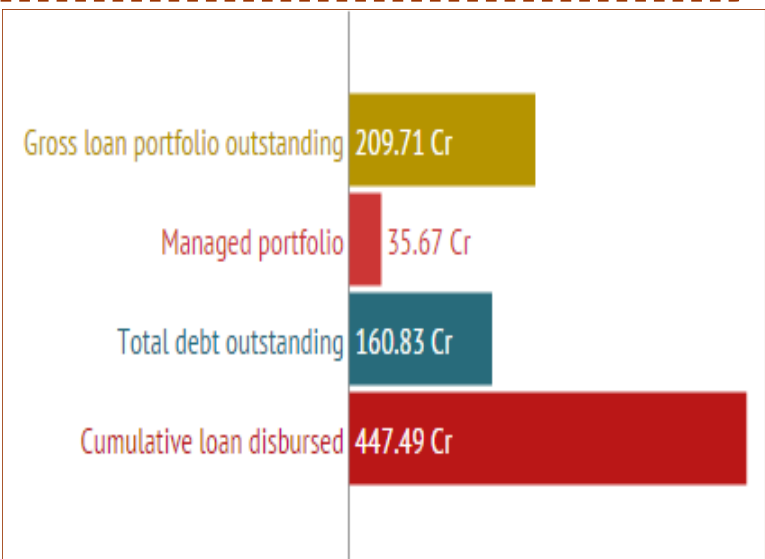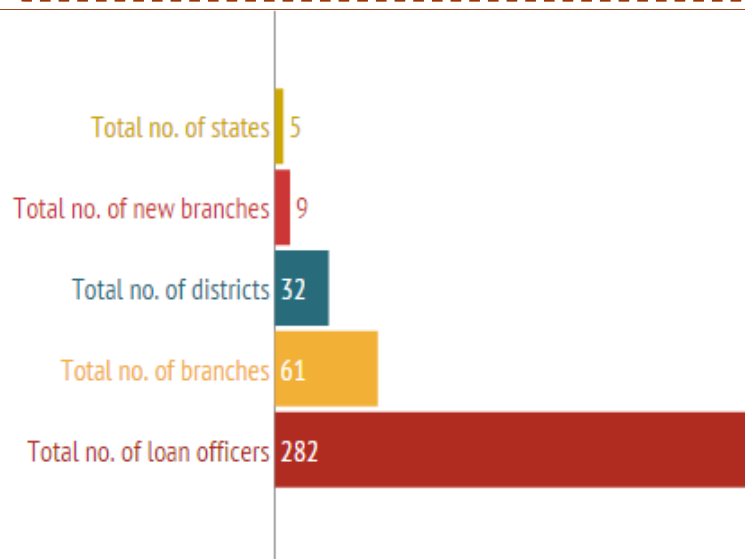
- Further strengthened the funding base by placing 26.3 Crs of Non-Convertible Debentures on the Bombay Stock Exchange

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Employee Speak

"It's exciting to be a part of Fusion. I am a hearing impaired person but 'Fusion' is a place where all employees can feel at ease. This job is making a big difference in my life as I am working and learning a lot with my everyday experiences in this company".

Trainee– Data Entry Operator
Sonali Kaur

- Total no. of states: 5
- Total no. of new branches: 9
- Total no. of districts: 32
- Total no. of branches: 61
- Total no. of loan officers: 282

- Gross loan portfolio outstanding: 209.71 Cr
- Managed portfolio: 35.67 Cr
- Total debt outstanding: 160.83 Cr
- Cumulative loan disbursed: 447.49 Cr

Loan Purpose	Clients
Animal Husbandry, Fishery & Poultry	45%
Retail & Trade	33%
Micro Enterprise	16%
Handicraft & Tailoring	4%
Agriculture & Allied	2%

Total No. Of Active Clients

171,691

This quarterly update is meant for Fusion stakeholders and friends. Please use discretion in sharing it.

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