



Fusion Microfinance (Pvt.) Ltd.

Letter No. : FMPL/SEC/2017-18/BSE-15

Date: May 30, 2017

The General Manager
BSE Limited,
1st Floor, P J. Towers,
Dalal Street,
Mumbai – 400 001.

Dear Sir,

Sub: Approval of Audited Financial Results for the Financial Year ended March 31, 2017

Please refer to our letter dated May 10, 2017, wherein we have intimated about the convening of the meeting of the Board of Directors on May 30, 2017 to approve inter alia the Audited Financial Results Financial year ended March 31, 2017.

In connection therewith and accordance with Regulation 52(1) & (2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please note that the Board in its meeting held today, May 30, 2017 (commenced at 10:00 A.M.) has approved the Audited Financial Results along with Auditor's Report for the Half Year and Financial year ended March 31, 2017.

A copy of the above Financial Results together with the Auditor's report is enclosed herewith.

Kindly take the same on your record.

Thank you.

Yours faithfully
For FUSION MICROFINANCE PRIVATE LIMITED


Deepak Madaan
Company Secretary

encl. a/a

Fusion Micro Finance Private Limited
Registered office address : H-1, Community Centre, Naraina Vihar, New Delhi-110028
Statement of audited annual financial results for the year ended 31 March 2017

(Rs in lakhs)

Particulars	For the half year ended	For the half year ended	For the year ended	For the year ended
	31 March 2017	31 March 2016	31 March 2017	31 March 2016
	Unaudited	Unaudited	Audited	Audited
Income				
Revenue from operations	8,948.77	6,283.25	18,490.05	10,798.11
Other income	1,607.72	232.85	1,614.28	236.30
Total revenue (A)	10,556.49	6,516.10	20,104.33	11,034.41
Expenses				
Operating expenses	2,958.95	429.16	3,494.97	613.24
Employee benefits expense	2,667.58	1,465.07	4,831.85	2,580.65
Finance costs	5,653.98	2,718.67	9,743.86	4,815.34
Depreciation and amortisation	82.40	58.69	160.26	103.62
Other expenses	756.83	360.72	1,391.85	692.80
Total expenses (B)	12,119.74	5,032.32	19,622.79	8,805.65
Profit before tax (C= (A-B))	(1,563.25)	1,483.79	481.54	2,229.00
Tax expenses: (D)				
- Current tax	258.91	586.30	1,042.00	887.10
- Deferred tax	(1,010.98)	-	(970.19)	-
Profit after tax (C-D)	(811.18)	897.48	409.73	1,341.90
Earning per equity share				
[Nominal value per share Rs.10 (previous year: Rs.10)]				
- Basic	-2.42*	5.00*	1.27	7.76
- Diluted	-2.13*	2.89*	1.18	4.61
Analytical Ratio				
Capital adequacy ratio	25.97%	21.11%	25.97%	21.11%
Debt Equity Ratio	4.22	6.95	4.22	6.95
NPA Ratios				
a) Gross NPA/Net NPA	2.73	11.34	2.73	11.34
b) % of Gross NPA	0.38	0.31	0.38	0.31
c) % of Net NPA	0.14	0.03	0.14	0.03
d) Return on assets (PAT/Average loan assets)	-1.11%*	2.09%*	0.61%	3.68%

* Not annualized

Notes to the financial results:

- The above results were duly reviewed by the Audit Committee at the meeting held on 29 May 2017 and approved at the meeting of Board of Directors of the Company held on 30 May 2017.
- The statutory auditors have carried out audit of the annual financial results of the Company for the year ended 31 March 2017.
- The Company is primarily engaged in the business of Micro Finance in India. All the activities of the Company revolve around the main business. As such there are no separate reportable segments as per Accounting Standard (AS)-17 "Segment Reporting".
- Refer Annexure-1 for payment details of interest/principal on Non Convertible Debentures.
- The rating agency have assigned following ratings to the Company:

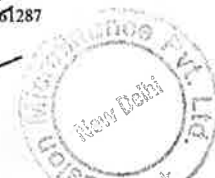
Facility	Current rating	Previous rating
MFI Grading	MFI 2+	MFI 2+
Long term bank facility	CARE BBB+	CARE BBB
Non-convertible debentures (other than below)	ICRA BBB	CARE BBB
Other Non-convertible debenture (of Rs. 10 crores)	CARE BBB+	CARE BBB

- In respect of advances originated prior to and remaining outstanding as at 1 November 2016 for which the instalments have fallen due between 1 November 2016 and 31 December 2016, the Company has availed the benefit of the additional 90 days extended period provided by the Reserve Bank of India (RBI) vide circular DBR.No.BP.BC.37/21.04.048/2016-17 dated 21 November 2016 and circular DBR.No.BP.BC.49/21.04.048/2016-17 dated 28 December 2016 for determining the classification of its existing assets as standard/sub standard and accordingly the prudential norms for income recognition, asset classification and provisioning for non performing assets have been applied in preparation of these financial results.
- In addition to the above, the Company on a prudential basis accrued provisions of Rs. 2,312 lakhs on advances or exposures which are not NPAs, but has reasons to believe on the basis of the extant environment or specific information or basis regulatory guidance / instructions, the possible slippage of a specific advance or a group of advances or exposures or potential exposures.
- Previous year's/period's figures have been regrouped /reclassified, where necessary to conform current period's classification.



for and on behalf of the Board of Directors of
Fusion Micro Finance Private Limited
CIN: U74899DL1904PTC061287

Devish Sachdev
Director & CEO
DIN: 02547111



Fusion Micro Finance Private Limited
Registered office address : H-1, Community Centre, Naraina Vihar, New Delhi-110028
Statement of balance sheet as at 31 March 2017

(Rs in lakhs)

Particulars	As at	As at
	31 March 2017	31 March 2016
	Audited	Audited
EQUITY AND LIABILITIES		
Shareholder's funds		
Share capital	3,725.65	2,029.27
Reserves and surplus	18,527.90	5,250.19
	22,253.55	7,279.46
Non-current liabilities		
Long-term borrowings	61,775.50	26,378.30
Other long-term liabilities	-	132.31
Long-term provisions	221.98	163.52
	61,997.48	26,674.13
Current liabilities		
Other current liabilities	34,599.33	26,813.62
Short-term provisions	2,992.30	436.24
	37,591.63	27,249.86
Total	121,842.66	61,203.45
ASSETS		
Non-current assets		
Fixed assets		
(i) Tangible assets	435.90	173.25
(ii) Intangible assets	25.50	38.70
Deferred tax assets, net	1,090.18	119.99
Loan portfolio	13,538.89	12,704.23
Other non-current assets	2,669.74	3,201.70
	17,760.21	16,237.87
Current assets		
Current investments	21,051.14	-
Trade receivables	-	93.17
Cash and bank balances	19,021.46	6,166.60
Loan portfolio	61,563.08	37,428.98
Short-term loans and advances	564.12	120.05
Other current assets	1,882.65	1,156.78
	104,082.45	44,965.58
Total	121,842.66	61,203.45



for and on behalf of the Board of Directors of
Fusion Micro Finance Private Limited
 CIN: U74899DL1994PTC061287

Devesh Sachdev
 Director & CEO
 DIN: 02547111

Place: New Delhi



Fusion Micro Finance Private Limited
Annexure -I

S.No.	Series Name	Previous Due Date		Next Due Date	
		Principal	Interest	Principal	Interest
1	Hinduja Leyland Finance Ltd-CBO-VIII	24 March 2017	24 March 2017	24 April 2017	24 April 2017
2	Blue Orchard (Microfinance Initiative for Asia)	-	16 December 2016	-	16 June 2017
3	IFMR Fimpart Investment Fund	-	30 March 2017	-	29 June 2017
4	Blue Orchard (Microfinance Enhancement Facility)	-	30 October 2016	-	30 April 2017
5	AAV Sarl-Symboitic	-	13 November 2016	-	13 May 2017
6	Pettelaar Effectenbewaarbedrijf N.V. (TJ)	-	15 November 2016	-	15 May 2017
7	AAV Sarl-Symboitic	-	13 November 2016	-	13 May 2017
8	Blue Orchard (Microfinance Fund)	-	28 February 2017	-	31 August 2017
9	UTI International Wealth Creator 4	-	15 March 2017	-	15 September 2017
10	IFMR Fimpart Long Term Credit Fund	-	-	-	29 June 2017

All the principal and interest due were paid on due dates.



B S R & Associates LLP

Chartered Accountants

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Banjara Hills
Hyderabad - 500 034. India.

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Fax +91 40 3046 5299

Independent Auditor's Report on Annual Financial Results

To
The Board of Directors of
Fusion Micro Finance Private Limited

We have audited the accompanying financial results of Fusion Micro Finance Private Limited ("the Company") for the year ended 31 March 2017 attached herewith, being submitted by the Company pursuant to the requirement of Regulation 52 of the Securities Exchange Board of India ('SEBI') (Listing Obligations and Disclosure Requirements) Regulations, 2015. Attention is drawn to the fact that the figures for the half year ended 31 March 2017 and the corresponding half year ended in the previous year as reported in these financial results are the balancing figures between audited figures in respect of the full financial year and the published unaudited year to date figures up to the end of the half year of the relevant financial year. The figures for half year have only been reviewed and not been subjected to audit.

These financial results have been prepared on the basis of the annual financial statements and reviewed half yearly financial results, which are the responsibility of the Company's management and have been approved by the Board of Directors in the meeting held on 30 May 2017. Our responsibility is to express an opinion on these financial results based on our audit of the annual financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in applicable accounting standards notified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India.

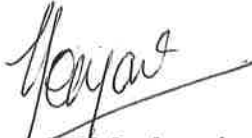
We conducted our audit in accordance with the Standards on auditing ('the Standards') specified under Section 143(10) of the Companies Act, 2013. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

Fusion Micro Finance Private Limited
Independent Auditor's report on Annual Financial Results (Continued)

In our opinion and to the best of our information and according to the explanations given to us, these financial results:

- (i) are presented in accordance with the requirements of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
- (ii) give a true and fair view of the net profit and other financial information for the financial year ended 31 March 2017.

for B S R & Associates LLP
Chartered Accountants
ICAI Firm Registration No.: 116231W/W-100024



Hemant Maheshwari
Partner
Membership No: 096537

Place: Hyderabad
Date: 30 May 2017