

Quarterly Update FY 2019- 2020

A word from the Leadership Team



“My journey with Fusion has been a rewarding experience. The support I have received from the Management over the years has helped me gain professional acumen and evolve as a person. Being part of business operations, our focus is on becoming a highly efficient operations team to deliver our services in the best possible way. We are expanding our operations geographically to reach out to more and more underserved areas. Our front-end team is provided every support to enable them to serve our clients effectively. We strive to make Fusion the best choice in the rural market while achieving our long term goals”.

Praveen Kumar
DVP - Business Operations

‘Empowering Rural Women with Digital Cashless Culture’, cover story got featured in Manage India publication of PMI India, acclaimed by the Project Management Community across the country

INR 2804 Cr in Asset Under Management (AUM)

Reaching out to 218 poorest and backward districts out of 261 operating districts

11 new branches opened in Tamil Nadu, Assam and Chhattisgarh

531 branch network across 18 states



Celebration of Pana Sankranti

Pana Sankranti, a traditional new year day festival of Buddhists and Hindus in Odisha was celebrated by offering Lassi to the community people at Saintala by Fusion staff.



Corporate Social Responsibility

Volunteer Program



Fusion employees celebrated ‘Warburg Pincus Volunteer Week’ by spending a day with the children with special needs. These were underprivileged children suffering from autism, MR, cerebral palsy, ADHD, Down syndrome, etc. The children and employees enthusiastically participated in a number of activities such as music, singing, dance and art competition. Children were also provided with lunch and learning aids which will help in their psychological development

Relief and Welfare Work



Relief material including solar lights were distributed to 3267 households of Sakhigopal, Niali and Raghunathpur of Odisha affected by Cyclone Fani

E-mail:
contact@fusionmicrofinance.com

Website:
www.fusionmicrofinance.com

Healthcare



Health checkup and medicine distribution camps were organized in Assam, Uttarakhand, Maharashtra and Jharkhand. Special awareness session on Encephalitis (chamki fever) was organized by Anganwadi workers

Financial Literacy Program



Financial Literacy Programs were conducted to enhance awareness on various aspects of financial management across rural areas of Bihar, Uttar Pradesh, Odisha, Rajasthan and Madhya Pradesh

Jivika - Skill Development Program



Advanced course in tailoring was organized for the women who were trained in the basic tailoring program earlier at Madhya Pradesh, Jharkhand and Haryana. 32 such women were donated high end sewing machines in order to enable them to create livelihood

Employee Engagement Activity

Long Service Awards



Long Service Awards given to 112 employees for their association and commitment to Fusion

International Yoga Day



International Yoga Day celebrated at head office

Health Camp



A health check up camp was organized for employees at the head office

Employee Speak



“I have been working with Fusion for almost 4 years now. I joined as an Area Manager and subsequently promoted to Divisional Manager. The dynamic working environment helps improve our professional lives. Fusion provides a conducive environment to learn, grow and move forward. My journey with Fusion has been very exciting so far and is one of the best experiences of my life”.

Kulamani Jaisingh
DM - Anandpur

S.no	Particulars	June 2019
1	Active Loan Clients	16, 59, 235
2	Asset Under Management	INR 2804 Cr
3	Total Debt Outstanding	INR 2552 Cr

Client Speak

“I have been associated with Fusion from the past two years. I took a loan to start a garment shop and bought a second-hand machine to do alteration work. I started getting orders for stitching new clothes but with the basic knowledge of tailoring, I couldn't do much but some alteration work. During the center meeting, we got to know about Jivika - skill development program, an initiative by Fusion for the women in need to upgrade their skills. It was an opportunity for me to join the program and enhance my business. The company provided us with raw material and other necessary items. We learned different types of garment stitching like suits, dresses, uniforms, etc. The company facilitated a market survey which helped us build a connection with the shop owners, understand the demand for the products and its prices. The experience has instilled confidence in me to work hard and helped me take my business to the next level. I have also started teaching tailoring to two girls from the neighborhood. I feel so blessed that this opportunity came my way when I was in need”.

Madhuri,
Jabalpur M.P



E-mail:
[contact@fusion
microfinance.com](mailto:contact@fusionmicrofinance.com)

Website:
[www.fusionmicrofi
nance.com](http://www.fusionmicrofinance.com)