

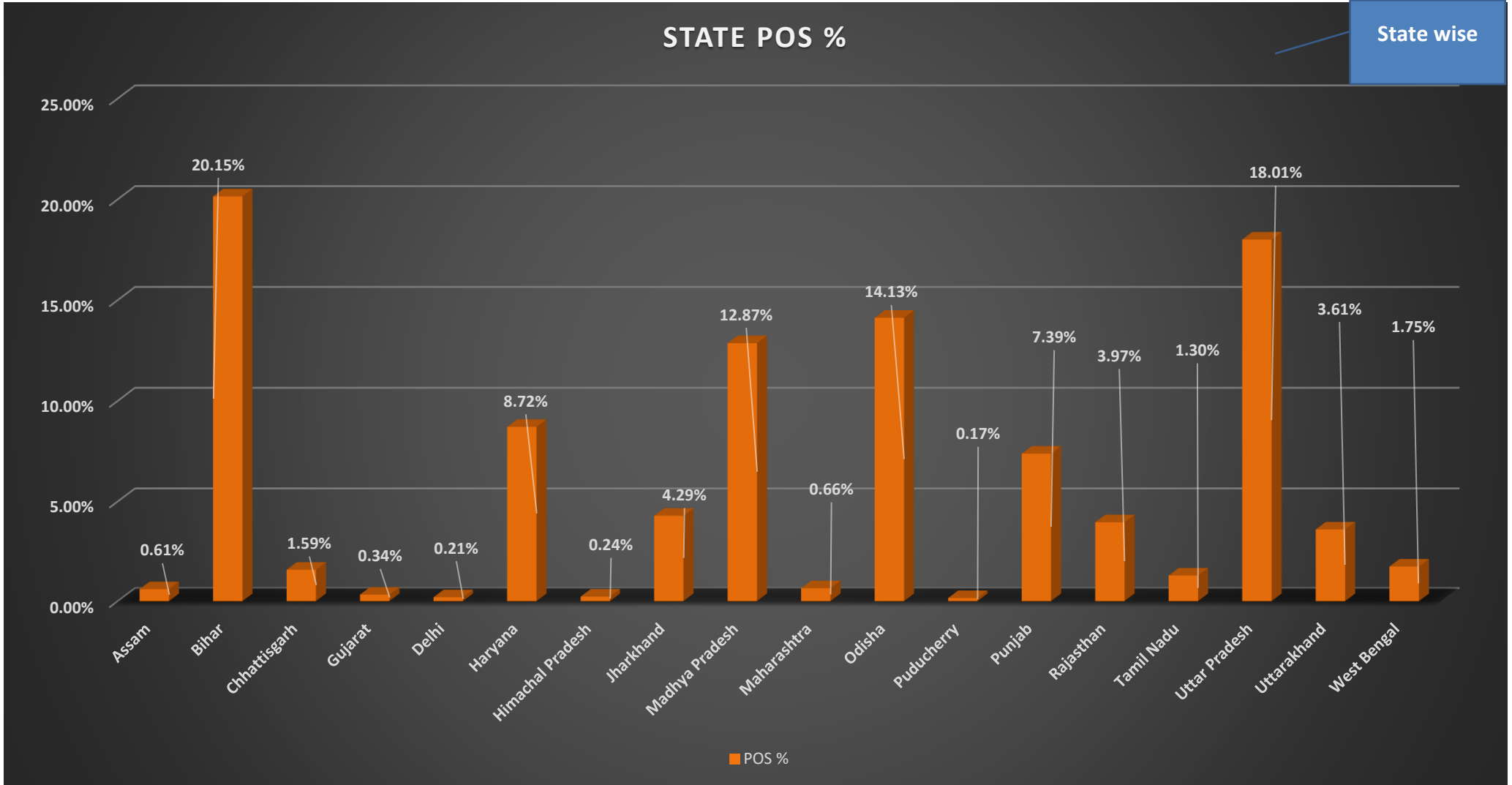
Fusion at a glance:

| Sr. No. | Particulars | Mar-11 | Mar-12 | Mar-13 | Mar-14 | Mar-15 | Mar-16 | Mar-17 | Mar-18 | Dec-18 |
|---------|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 1 | Total no of States with | 4 | 4 | 4 | 4 | 5 | 9 | 12 | 14 | 18 |
| 2 | Total no of Branches | 13 | 21 | 22 | 42 | 62 | 150 | 249 | 375 | 499 |
| 3 | Total no of Active Loan ('000) | 21 | 37 | 67 | 127 | 212 | 434 | 682 | 1034 | 1440 |
| 4 | Cumulative Loan Disbursed (Cr) | 25 | 76 | 142 | 311 | 619 | 1221 | 2051 | 3900 | 5910 |
| 5 | Gross Loan Portfolio (including managed), Cr | 12 | 37 | 57 | 138 | 279 | 591 | 771 | 1558 | 2362 |
| 6 | Managed Portfolio (Cr) | 1 | 15 | 15 | 67 | 41 | 90 | 20 | 194 | 132 |
| 7 | Total Debt Outstanding (Cr) | 8 | 19 | 39 | 94 | 254 | 463 | 938 | 1599 | - |
| 8 | No of Employees | 96 | 123 | 172 | 341 | 647 | 1399 | 2191 | 3202 | - |
| 9 | No of RO | 51 | 66 | 92 | 203 | 356 | 854 | 1387 | 2034 | - |

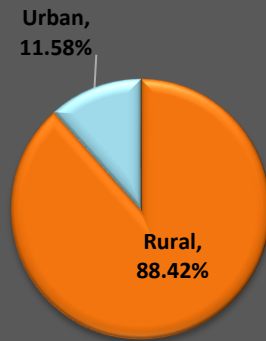
Client Distribution:

STATE POS %

State wise

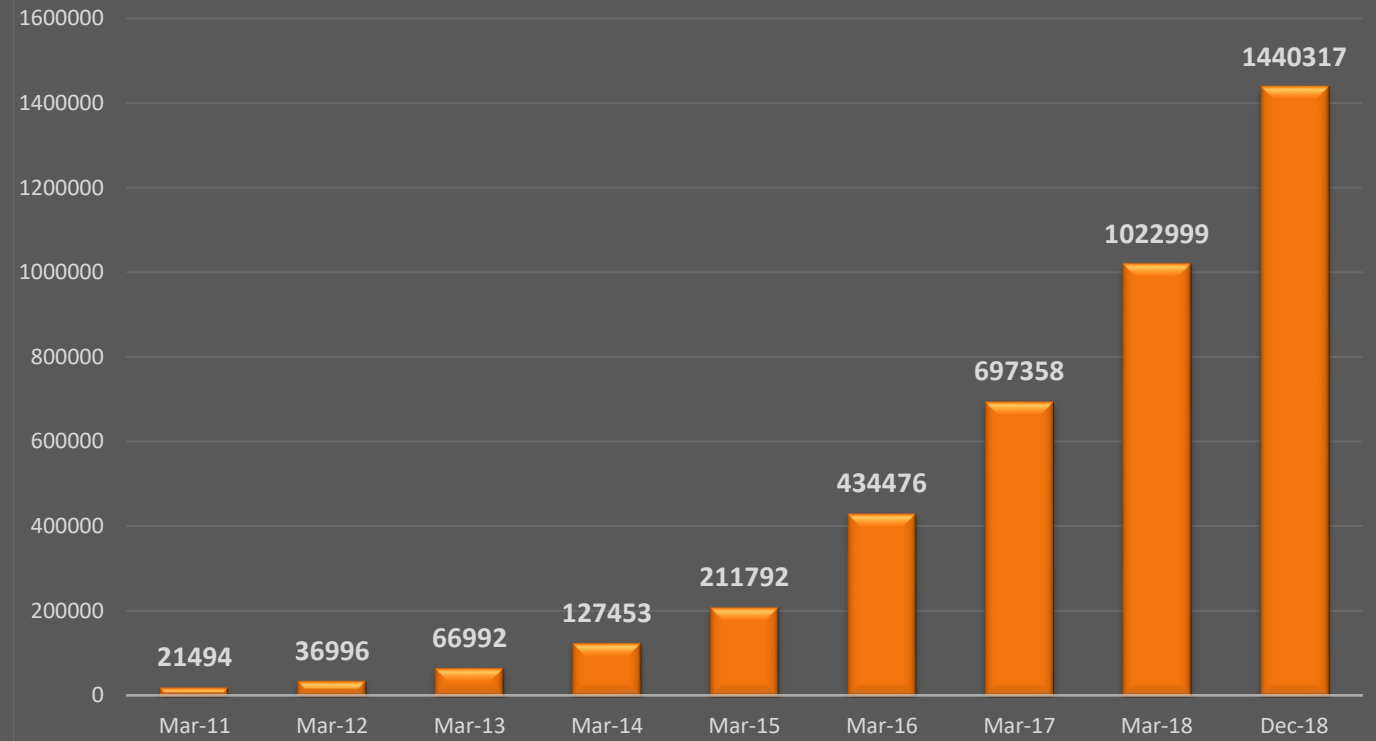


Rural Vs Urban



■ Rural ■ Urban

Active Client



Portfolio outstanding (Cr.)

